

BOARD OF GOVERNORS MEETING for December, 2025

NORTHERN NEW JERSEY REGION – PORSCHE CLUB OF AMERICA, INC.

DATE: Sunday, December 14, 2025

PLACE: Miguel residence, Jersey City, NJ

PRESENT: Ron Miguel, Steve Eisenberg, Cindy Cristello, Britt Findlay, Rich Barry, Doug Holcomb, Jim Vinci, Grant Lenahan, Anthony Wartel, Hubert King, Bill Gilbert, Thom Calabro, Knute Hancock, Anthony Margaritondo, John Vogt, Tony Cristello

ABSENT: Hank Menkes, Alan Zambarano, Craig Mahon, John Korossy, Allen St. John, Peter Schneider, Glen Ochten, Michael Kosinski

CALL TO ORDER: The meeting was called to order by President, Ron Miguel, at 5:20pm.

APPROVAL of MINUTES: Jim Vinci moved to accept the previously distributed draft minutes from the November 2025 meeting as final. Motion was seconded by Bill Gilbert and carried by majority vote.

AGENDA: [Agenda items in bold; meeting outcome in italics]

I. Updates to Old Business: none

II. Updates/Supplements/Redirections to written Committee Chair reports

[updates appear following each respective report]

III. New Business:

- A. **Thanks for a great year** – Ron thanked the BOG members for their contributions over the year, and mentioned some of the upcoming changes to the BOG. Details will be finalized in January.
- B. **Potential Van purchase** – Our van is approaching the point where it makes sense to explore other options. Repairs have been made so that (i) it is more easily sold and (ii) it can be used for another event or two if we are not able to identify a replacement before the start of the DE season. The club has adequate funds to make a purchase. See Motions Passed During the Meeting below.
- C. **January Meeting** – The January meeting will be held on Wednesday, January 7, 2026 at 7:30pm (via Zoom) and will focus on setting the club calendar for 2026, Chairs should forward any known event dates to Jim Vinci who will lead the calendar discussion next month.
- D. **Monthly Member Meeting analysis** – Steve Eisenberg, with Hank Menkes and John Korossy, analyzed meeting attendance at the member meetings and submitted a report to the BOG. This will be an agenda item for a future meeting.

- E. **Communications Committee** – Ron anticipates appointing a committee to be chaired by Hank Menkes to help streamline our communications channels to better serve our members. More information to follow.
- F. **Support for our New Charity** – Jim Vinci reported that IronMatt is hosting “Mattfest” their premiere fundraising event on Friday May 15th at the Indian Trail Club in Franklin Lakes. All are welcome to attend. They would appreciate if members could bring cars for display. Details to follow.
- G. **Year-end wrap-up** – Britt Findlay provided a high-level overview of how we ended the year from a budget perspective. Chairs are asked to review and advise if they do not agree with the numbers for their program.

REPORTS:

I. **Officers' reports:** [as submitted in advance; *updates during/after the meeting in italics*]

President: [Ron Miguel] see Agenda above

Vice President: [Steve Eisenberg] report submitted to BOG to be published when discussed.

Secretary: [Cindy Cristello] Minutes from the October 2025 meeting have been posted to the website.

Treasurer: [Britt Findlay] no report

Past President: [Rich Barry] no report

II. **Board and committee reports:** [as submitted in advance; *updates during/after the meeting in italics*]

Autocross: [Grant Lenahan] no report

Business Manager: [Anthony Wartel]

PorscheForus advertising ends the year 2025 with both highs and lows.

Although we have not yet seen a signed agreement or payment, two vendors have indicated they intend to advertise in PorscheForus beginning in January 2026. One vendor will be returning to PorscheForus after they stopped advertising back around 2010. Another shop is in the process of upgrading their old ad with hopes of it being ready for the January 2026 digital publication. The other vendor is Sound Waves and we are waiting on them to submit their ad and payment.

- One dealership has made no payment all year for their ad.
- One vendor has not made a payment for the end of year 2024 and all of 2025. Their ad has been suspended.
- One vendor owes three quarterly payments.
- One vendor owes two quarterly payments.
- One vendor owes one quarterly payment.

Wishing everyone the best in however you celebrate the holiday season! For me and my family it is Merry Christmas and Happy New Year!

Charity: [Hubert King] no report

Concours: [Hank Menkes / Alan Zambarano] no report

Dealer Liaison & Sponsorship: [Bill Gilbert] no report

Driver Education: [Thom Calabro] no report

DE Registrar / Club Racing: [Craig Mahon]

Historian: [Knute Hancock] no report

Membership: [Anthony Margaritondo]

General Updates

- Confirmed and secured Paul Miller Porsche as the host for the New Member Event, scheduled for February 21.

New Membership Enrollments

- As of the end of November, NNJR has signed up 255 new members. In the chart below, I put together planned vs actual. The planned amount is based on an average of the last 8 years.
- We had a worse November than last year. We added 15 new members this November. That is 7 fewer members than last November. Year to date, we have added 60 more members than last year, up 30.8%.
- We had 48 fewer total members from last month, and are down 91 since January 1st. We had 0 members transfer in and 9 members transfer out of the region. 63 members let their membership lapse, and 108 members renewed their memberships.

NNJR New Member Trend By Year By Month

Year	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	YTD
2017	25	19	20	24	18	18	19	15	16	15	15	24	228
2018	19	27	26	17	17	19	20	21	17	24	19	17	243
2019	20	9	27	24	15	27	15	15	21	20	15	13	221
2020	23	20	13	15	20	27	24	22	24	21	21	17	247
2021	22	13	26	29	23	26	23			24	16	12	214
2022	20	20	23	24	17	26	19	16	22	26	19	16	248
2023	20	21	15	22	24	15	18	24	14	24	13	19	229
2024	15	9	12	16	28	23	18	18	17	17	22	22	217
2025	20	20	25	22	21	22	22	22	26	40	15		255 30.8%
YoY Var	5	11	13	6	-7	-1	4	4	9	23	-7	-22	38

NNJR 2025 New Member Trend: Plan vs. Actual By Month

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
Plan	21	17	20	21	20	23	20	16	16	21	18	18	231
Actual	20	20	25	22	21	22	22	22	26	40	15		255 23.1%
	-1	3	5	1	1	-1	2	6	10	19	-3	-18	24

Program: [John Korossy] no report

Publications-P4US Editor in Chief: [Allen St. John] no report

Rally/Trek: [John Vogt] no report

Social: [Tony Cristello] no report

Social Media: [Alba Reyes] no report

Technical: [Glen Ochten] no report

Webmaster: [Michael Kosinski] no report

MOTIONS PASSED DURING MEETING:

1. Knute Hancock made a motion to allocate up to \$60,000 towards the purchase of a vehicle to replace our existing van. Such vehicle could be new or pre-owned and should be similarly equipped. Motion was seconded by Grant Lenahan and carried by majority vote.

UNFINISHED BUSINESS: none

ANNOUNCEMENTS: none

NEXT MEETING: Wednesday, January 7, 2026

FUTURE MEETINGS: TBD

ADJOURNMENT: Upon a motion made by Knute Hancock, and seconded by Rich Barry, the meeting was adjourned at 5:46 pm.

Respectfully submitted,

Cindy Cristello, Secretary